



# Washington Township Hospital Development Corporation

2000 Mowry Avenue, Fremont, CA 94538-1716

July 25, 2024

## MEETING NOTICE

A meeting of the Washington Township Hospital Development Corporation Board of Directors will be held on Monday, July 29, 2024 at 7:30 A.M. The meeting will take place in the Board Room of Washington Hospital, 2000 Mowry Avenue, Fremont, California. The meeting is also accessible by Zoom.

Join in-person: 2000 Mowry Avenue, Fremont, CA 94538, 1<sup>st</sup> Floor, Executive Board Room

Join the Zoom Meeting:

<https://zoom.us/j/92577645327?pwd=BZkn6Se1SNHSylq9sWVINRB7oem96b.1>

Passcode: 864429

Join by Telephone: + 1 877 336 1831 US Toll-Free)

Conference Code: 925 7764 5327

Passcode: 864429

Portions of this meeting held may be in closed session in accordance with Sections of California Health & Safety Code and Sections of the California Government Code.

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Recording Secretary at (510) 818-7839. Notification of two working days prior to the meeting will enable the Recording Secretary to make reasonable arrangements to ensure accessibility to this meeting.

This notice is posted in pursuant to Section 54954 of the Government Code.

*Diana Venegas*

Diana Venegas

Recording Secretary

*Kimberly Hartz, Chief Executive Officer*

Ohlone College Student Health Center • Washington Medical Billing • Washington Outpatient Rehabilitation Center  
Washington Outpatient Surgery Center • Peninsula Surgery Center • Washington Sports Medicine  
Washington Township Medical Foundation



# Washington Township Hospital Development Corporation

2000 Mowry Avenue, Fremont, CA 94538-1716

## **Certificate of Posting**

I certify that on July 26, 2024, I posted a copy of the foregoing Meeting Notice near the regular meeting place of the Board of Directors of the Washington Township Hospital Development Corporation Board, said time being at least 72 hours in advance of the meeting of the Board of Directors (Government Code Section 54954.2)

Executed at Fremont, California, on July 26, 2024.

*Diana Venegas*

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Diana Venegas, Recording Secretary

*Kimberly Hartz, Chief Executive Officer*

Ohlone College Student Health Center • Washington Medical Billing • Washington Outpatient Rehabilitation Center  
Washington Outpatient Surgery Center • Peninsula Surgery Center • Washington Sports Medicine  
Washington Township Medical Foundation



# Washington Township Hospital Development Corporation

2000 Mowry Avenue, Fremont, CA 94538-1716

## BOARD OF DIRECTORS' MEETING WASHINGTON TOWNSHIP HOSPITAL DEVELOPMENT CORPORATION

Monday, July 29, 2024 – 7:30 A.M.

2000 Mowry Avenue, Fremont, CA 94538

1<sup>st</sup> Floor, Executive Board Room and via Zoom

<https://zoom.us/j/92577645327?pwd=BZkn6Se1SNHSylq9sWVINRB7oem96b.1>

Dial: + 1 877 853 5257 (US Toll Free)

Conference Code: 925 7764 5327 / Passcode: 864429

**Board Meeting Agenda and Packet may be found at:**

[DEVCO 2024 | Washington Hospital Healthcare System \(whhs.com\)](#)

### AGENDA

#### PRESENTED BY:

- |   |   |
|---|---|
| <b>I. CALL TO ORDER</b>   | <i>Benn Sah, M.D.<br/>Board President</i>           |
| <b>II. ROLL CALL</b>  | <i>Diana Venegas<br/>Recording Secretary</i>        |
| <b>III. CONSIDERATION OF MINUTES OF<br/>April 26, 2024</b>      | <i>Motion Required</i>                              |
| <b>IV. COMMUNICATIONS</b>                                       | <i>Benn Sah, M.D.<br/>Board President</i>           |
| A. Oral   |   |
| B. Written  |   |
| • Resignation letter of Benn Sah, M.D.                          |   |
| <b>V. REPORTS</b>   |   |
| A. Chief Executive Officer Report                               | <i>Kimberly Hartz<br/>Chief Executive Officer</i>   |
| B. Financial Report   | <i>Thomas McDonagh<br/>Vice President &amp; CFO</i> |
| <b>VI. ADJOURN TO CLOSED SESSION</b>                            | <i>Benn Sah, M.D.<br/>Board President</i>           |
| A. Consideration of Closed Session Minutes of<br>April 26, 2024 | <i>Motion Required</i>                              |

B. Conference involving Trade Secrets pursuant to  
Health & Safety Code section 32106

- Strategic Planning

**VII. RECONVENE TO OPEN SESSION** *Benn Sah, M.D.*  
Report on *permissible actions* taken during Closed *Board President*  
Session

**VIII. ACTION ITEMS**

A. Review and Ratification of the Washington *Motion Required*  
Township Medical Foundation  
Budget Estimate for Fiscal Year 2024/2025

B. Review and Ratification of the Washington *Motion Required*  
Township Hospital Development Corporation  
(DEVCO) Budget Estimate for Fiscal Year  
2024/2025

C. Consideration of Capital Purchase Request: Mini *Motion Required*  
C-Arm for Ortho Clinic

**IX. ADJOURNMENT**

**NEXT MEETING: MONDAY, NOVEMBER 15, 2024 - 7:30 A.M. - 9:00 A.M.**

*In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the Recording Secretary at (510) 818-7839. Notification two working days prior to the meeting will enable the Recording Secretary to make reasonable arrangements to ensure accessibility to this meeting.*

**Washington Township Hospital Development Corporation**

**April 26, 2024**

**Page 1**

The meeting of the Board of Directors of the Washington Township Hospital Development Corporation was held on April 26, 2024, in-person and by Teleconference via Zoom. Director Sah called the meeting to order at 7:34 a.m.

**CALL TO ORDER**

Directors present: Benn Sah, M.D, Pauline Weaver, Russ Blowers, Steven Chan, D.D.S.

**ROLL CALL**

Absent: Sue Querner

Also present: Kimberly Hartz, Chief Executive Officer; Tina Nunez, Vice President, Ambulatory Care and Administrative Services; Thomas McDonagh, Vice President & CFO; Walter Choto, Chief, Ambulatory Care Services; Paul Kozachenko, Attorney; and Diana Venegas, Recording Secretary

A motion was made by Director Weaver, seconded by Director Blowers, to approve the minutes of the meeting of February 6, 2024.

**CONSIDERATION  
OF MINUTES OF  
February 6, 2024**

Roll call was taken:

- Benn Sah, M.D. – aye
- Pauline Weaver – aye
- Russ Blowers – aye
- Sue Querner - absent
- Steven Chan, D.D.S. – aye

The motion passed.

Tina Nunez gave a presentation entitled “Facility Master Plan: Our Next Phase – Construction Update”.

**EDUCATION  
SESSION**

Ms. Venegas noted that there were no written or oral public communications.

**COMMUNICATIONS**

Trauma Center Update

**CHIEF EXECUTIVE  
OFFICER REPORT**

Representatives from Alameda and Santa Clara Counties are scheduled for a pre-site survey for trauma next Tuesday. A designation site survey with the County is scheduled for June 5<sup>th</sup>. A ribbon cutting ceremony is tentatively scheduled for June 24<sup>th</sup> at 5:30PM. Community Outreach on injury prevention related to trauma began with a focus on choking prevention and falls prevention. San Jose Regional Medical Center has announced it is closing its STEMI, stroke and trauma program in August. The impact to us is unknown at this time. A positive impact for us is that staff has been interviewing candidates from Regional for our Trauma Center. The Trauma Center is anticipated to see its first patient starting on July 1, 2024, subject to final approval from the County EMS.

Robotics

Washington Hospital recently signed an agreement with Intuitive related to their Da Vinci Robotic Surgery System for minimally invasive procedures. The agreement is a unique opportunity where we do not need to outlay the upfront capital expense. Many physicians coming out of medical school are being trained robotically and some procedures have been moved to be performed robotically so it is important that we implement this technology at Washington Hospital. The goal is also to bring new volume to the healthcare system. There are a number of projects going on in the healthcare system so this program may launch a little slower given these competing priorities.

System Re-Branding

The Healthcare System is in the process of rebranding. Kimberly stated that we are also looking at a system vision, mission and values. Both these tracks of work will need to align. An update will be provided in a future meeting.

Outpatient Behavioral Health Clinic

Through the County, the Hume Center is operating a pilot program at WHHS to deliver outpatient support services for adults with suspected moderate-to-severe mental illness who are high utilizers of the ED. This is an outpatient collaboration with Alameda County that we have been working on for a couple of years. The center will be located on Stivers. The goal is to link these patients into county resources for the ongoing services that they need.

CNA Labor Negotiations

CNA announced they will hold a one-day strike on May 1<sup>st</sup>. The District has a strike planning team in place and has hired a staffing company to assist should the nurses walk out. The bargaining teams are scheduled to meet again next Saturday in the hope of averting the strike.

Financial Report

Thomas McDonagh reviewed the DEVCO Financial Report for February 2024.

***FINANCIAL  
REPORT***

Consideration of Resolution No. 59: Re-Appointment of Washington Township Medical Foundation Board (2024-2026 Terms)

***ACTION ITEM  
MOTION  
REQUIRED***

The Board considered the re-appointment of the Washington Township Medical Foundation Board for the terms 2024-2026.

A motion was made by Director Weaver, seconded by Director Blowers, to approve Resolution No. 59.

**Washington Township Hospital Development Corporation**

**April 26, 2024**

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Roll call was taken:

Benn Sah, M.D. – aye

Russ Blowers – aye

Pauline Weaver – aye

Sue Querner - absent

Steven Chan, D.D.S. – aye

The motion passed.

Consideration of Resolution No. 60: Re-Appointment of Peninsula Surgical Partnership, LLC Board of Managers (2024-2026 Terms)

The Board considered the re-appointment of the Peninsula Surgical Partnership, LLC Board for the terms 2024-2026.

A motion was made by Director Weaver, seconded by Director Blowers, to approve Resolution No. 60.

Roll call was taken:

Benn Sah, M.D. – aye

Russ Blowers – aye

Pauline Weaver – aye

Sue Querner - absent

Steven Chan, D.D.S. – aye

The motion passed.

Director Sah adjourned the meeting to a closed session at 8:39 a.m.

***ADJOURN TO  
CLOSED SESSION***

Director Sah reconvened the meeting to open session at 8:43 a.m. Diana Venegas, Recording Secretary, reported that during the closed session the Board approved the closed session minutes of February 6, 2024 by the following roll call vote:

***RECONVENE TO  
OPEN SESSION***

Benn Sah, M.D. – aye

Russ Blowers – aye

Pauline Weaver – aye

Sue Querner - absent

Steven Chan, D.D.S. – aye

The motion passed.

There being no further business, Director Sah adjourned the meeting at 8:46 a.m.

***ADJOURNMENT***

*Washington Township Hospital Development Corporation*

*April 26, 2024*

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The next regularly scheduled meeting is Friday, July 29, 2024 at 7:30 a.m.

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Benn Sah, M.D.  
President, Board of Directors  
Washington Township Hospital  
Development Corporation

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Steven Chan, D.D.S.  
Secretary, Board of Directors  
Washington Township Hospital  
Development Corporation



June 18, 2024

Kimberly Hartz  
CEO - Washington Hospital

Dear Kimberly,

This is to notify you and the members of the Dorco Board that I wish to resign from my board position after our July 2024 meeting.

It has been a privilege to serve on this board these many years.

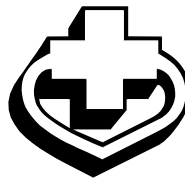
I wish you and the existing board members continued success in the years to come.

Sincerely,

John L. Sak MD

**Washington Township Hospital  
Development Corporation  
Summary Income Statement  
May 2024**

Current Month				Year - To - Date			
Actual	Budget	Favorable/(Unfavorable)		Actual	Budget	Favorable/(Unfavorable)	
		Variance	% Variance			Variance	% Variance
2,075	2,184	(109)	(5.0%)	21,600	23,727	(2,127)	(9.0%)
121	112	9	8.0%	1,293	1,187	106	8.9%
<b>2,196</b>	<b>2,296</b>	<b>(100)</b>	<b>(4.4%)</b>	<b>22,893</b>	<b>24,914</b>	<b>(2,021)</b>	<b>(8.1%)</b>
				Gross Revenue			
9,855,403	7,227,207	2,628,196	36.4%	89,820,379	81,935,360	7,885,019	9.6%
998,323	847,092	151,231	17.9%	9,214,618	9,194,535	20,083	0.2%
<b>10,853,726</b>	<b>8,074,299</b>	<b>2,779,427</b>	<b>34.4%</b>	<b>99,034,997</b>	<b>91,129,895</b>	<b>7,905,102</b>	<b>8.7%</b>
				Deductions			
<b>5,939,353</b>	<b>4,491,778</b>	<b>(1,447,575)</b>	<b>(32.2%)</b>	<b>55,304,266</b>	<b>50,583,884</b>	<b>(4,720,382)</b>	<b>(9.3%)</b>
60.3%	62.2%	1.9%		61.6%	61.7%	0.1%	
<b>4,914,373</b>	<b>3,582,521</b>	<b>1,331,852</b>	<b>37.2%</b>	<b>43,730,731</b>	<b>40,546,011</b>	<b>3,184,720</b>	<b>7.9%</b>
				Expenses			
1,199,525	1,141,005	(58,520)	(5.1%)	11,908,412	12,340,291	431,879	3.5%
309,324	360,995	51,671	14.3%	3,414,409	3,948,793	534,384	13.5%
1,145,858	745,157	(400,701)	(53.8%)	9,425,908	8,334,904	(1,091,004)	(13.1%)
71,781	85,689	13,908	16.2%	969,598	987,529	17,931	1.8%
391,491	273,043	(118,448)	(43.4%)	3,392,753	3,056,946	(335,807)	(11.0%)
337,137	144,559	(192,578)	(133.2%)	4,094,592	1,593,730	(2,500,862)	(156.9%)
26,214	21,491	(4,723)	(22.0%)	286,742	244,769	(41,973)	(17.1%)
425,008	534,821	109,813	20.5%	3,186,327	5,806,997	2,620,670	45.1%
270,577	211,743	(58,834)	(27.8%)	2,594,744	2,364,606	(230,138)	(9.7%)
<b>4,176,915</b>	<b>3,518,503</b>	<b>(658,412)</b>	<b>(18.7%)</b>	<b>39,273,485</b>	<b>38,678,565</b>	<b>(594,920)</b>	<b>(1.5%)</b>
<b>737,458</b>	<b>64,018</b>	<b>673,440</b>	<b>1,052.0%</b>	<b>4,457,246</b>	<b>1,867,446</b>	<b>2,589,800</b>	<b>138.7%</b>
<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
<b>737,458</b>	<b>64,018</b>	<b>673,440</b>	<b>1,052.0%</b>	<b>4,457,246</b>	<b>1,867,446</b>	<b>2,589,800</b>	<b>138.7%</b>
<b>(341,209)</b>	<b>(103,943)</b>	<b>(237,266)</b>	<b>(228.3%)</b>	<b>(2,234,744)</b>	<b>(1,143,371)</b>	<b>(1,091,373)</b>	<b>(95.5%)</b>
<b>396,249</b>	<b>(39,925)</b>	<b>436,174</b>	<b>1,092.5%</b>	<b>2,222,503</b>	<b>724,075</b>	<b>1,498,428</b>	<b>206.9%</b>
				Non-op Equity Earnings Revenue			
				(31) Net Income (Loss) Before Minority Interest			
				(20) Minority Interest			
				(21) Net Income/Loss			



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# Memorandum

**DATE:** July 29, 2024

**TO:** Board of Directors  
Washington Township Hospital Development Corporation

**FROM:** Kimberly Hartz  
Chief Executive Officer

**SUBJECT:** **Washington Township Medical Foundation  
Budget Estimate FY 2024/25**

The Budget Estimate for Fiscal Year 2024/25 for the Washington Township Medical Foundation (WTMF) is being presented for the Board's review and ratification. The Budget Estimate for WTMF was included in the District's Consolidated Budget which was approved by the District Board of Directors on June 26, 2024.

This past year, WTMF continued to operate in a challenging environment. Recruiting for physicians, advanced practice providers and staff has been extremely competitive. Focus continued this past year on the four priority pillars: strengthening our physician leadership and infrastructure; building a service excellence culture; improving the patient experience and continuing to build a strong quality program. WTMF continues to grow through the addition of providers with focus on expanding access. In FY 2024/25, WTMF also supported the trauma program of the Healthcare System through the hiring of a trauma surgeon and a medical director.

This next year, WTMF will be focusing on optimizing its value and contribution to the Healthcare System through continuing to strategically grow, providing exceptional care and experience, and improving its financial sustainability. Efforts also will continue on strengthening the service excellence culture that spans the entire Foundation.

The FY 2024/25 budget takes into account inflation, contracted changes, staffing changes, and market and strategic growth for WTMF. It also includes a physician and provider total compensation analysis by an expert consulting organization that will aid us in understanding total compensation for our physicians and create a compensation philosophy for the medical group aligned with the market. Additionally, we will be creating a new marketing campaign that will focus on strengthening the strategic service lines that have been identified for the Healthcare System.

For the FY 2024/25, Washington Township Medical Foundation is budgeted as follows:

Visits are budgeted at 219,823  
Total Operating Revenue is budgeted at \$61,087,559  
Total Expenses are budgeted at \$94,299,869

Net Loss is budgeted at (\$33,212,310)  
Total Capital is budgeted at \$358,422

This budget reflects a medical foundation that continues to grow and is committed to meeting the health care needs of the community through the provision of high quality, cost effective care locally. WTMF contracts with third-party payers for the delivery of health care services and focuses on research and educational activities.

WTMF is helping to better strengthen and position Washington Hospital Healthcare System and local physicians in this rapidly changing health care landscape at both the state and federal levels in an environment driven by great uncertainty. WTMF provides opportunities for care coordination, alignment and collaboration that is important to the current and future success of Washington Hospital Healthcare System. Our continued commitment to WTMF provides an important strategic initiative in helping us meet our goal of providing local access to quality care along with improving and maintaining the health status of the residents of our District.

# WTMF FY 2025 Budget

## Income Statement – Consolidated



	FY2025 Budget	FY2024 Projected	Change	% Change
<b>Total Visits</b>	<b>219,823</b>	<b>210,950</b>	<b>8,873</b>	<b>4.2%</b>
<b><u>OPERATING REVENUE</u></b>				
Gross Patient Revenue	\$ 94,634,835	\$ 90,106,705	\$ 4,528,130	5.0%
Contractual Allowances	(50,728,795)	(48,750,671)	(1,978,124)	(4.1%)
<b>Net Patient Revenue</b>	<b>\$ 43,906,040</b>	<b>\$ 41,356,034</b>	<b>\$ 2,550,006</b>	<b>6.2%</b>
Contractual %	53.6%	54.1%	0.5%	
Other Non-Patient Revenue**	17,181,519	17,720,493	(538,974)	(3.0%)
<b>Total Operating Revenue</b>	<b>\$ 61,087,559</b>	<b>\$ 59,076,527</b>	<b>\$ 2,011,032</b>	<b>3.4%</b>
<b><u>OPERATING EXPENSES</u></b>				
PSA Costs	\$ 51,949,732	\$ 52,815,145	\$ 865,413	1.6%
Salaries & Wages	18,410,517	16,233,259	(2,177,258)	(13.4%)
Benefits	7,243,739	6,595,476	(648,263)	(9.8%)
Professional Services	610,920	567,270	(43,650)	(7.7%)
Supplies	5,794,662	4,256,334	(1,538,328)	(36.1%)
Purchased Services	3,050,102	2,747,688	(302,414)	(11.0%)
Utilities	374,290	390,896	16,606	4.2%
Insurance Other	20,024	19,499	(525)	(2.7%)
Marketing & Advertising	431,868	244,707	(187,161)	(76.5%)
Software Maint/Lic	66,268	66,207	(61)	(0.1%)
Other Expense *	6,013,760	5,815,518	(198,242)	(3.4%)
Depreciation	333,987	269,068	(64,919)	(24.1%)
<b>Total Operating Expense</b>	<b>\$ 94,299,869</b>	<b>\$ 90,021,067</b>	<b>\$ (4,278,802)</b>	<b>(4.8%)</b>
<b>NET PROFIT / (LOSS)</b>	<b>\$ (33,212,310)</b>	<b>\$ (30,944,540)</b>	<b>\$ (2,267,770)</b>	<b>(7.3%)</b>

\*Other Expense includes Occupancy, Hospitalist Admin fees, Bank charges, Recruiting, Uniforms, & Payroll processing fees

# WTMF FY 2025 Capital Budget

Site	Item Description	Cost
<b><u>Equipment</u></b>		
Various	Exam Tables/Chairs	\$ 145,301
Various	EKG Machines	51,230
Urology	Urocuff System	21,777
Orthopedics	VIVIX-S 17x17 Fixed Mount Cesium Detector Package	20,800
Various	Steam Sterilizers	20,641
Various	ADA Compliant Automatic Door Openers	19,728
ENT	One Optim HD VidCap Video Camera Kit	14,806
ENT	Butterfly iQ3 Ultrasound System	8,191
Various	Vital Signs Machines	8,107
Various	Items Under \$5,000	47,841
<b>Total Equipment</b>		<b><u>\$ 358,422</u></b>
<b>Total Capital Budget</b>		<b><u><u>\$ 358,422</u></u></b>



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# Memorandum

**DATE:** July 29, 2024

**TO:** Board of Directors  
Washington Township Hospital Development Corporation

**FROM:** Kimberly Hartz  
Chief Executive Officer

**SUBJECT:** **Washington Township Hospital Development Corporation  
Budget Estimate FY25**

The Budget Estimate for Fiscal Year 2025 for the Washington Township Hospital Development Corporation (DEVCO) is being presented for the Board's review and ratification. The Budget Estimate for DEVCO was included in the District's Consolidated Budget which was approved by the District Board of Directors on June 26, 2024.

There has been a nationwide shift moving joint replacement surgeries from the hospital setting to an ambulatory surgery setting. The Healthcare System has strategically taken the position to partner with physicians in the ambulatory surgery space as we see more of appropriate procedures shifting to the ambulatory surgery setting. Washington Outpatient Surgery Center (WOSC) has specifically seen a growth in FY24 as one of the orthopedic surgeons moved some of his cases from the hospital to the WOSC. With the Peninsula Surgery Center (PSC), some of the hospital volume began to transition starting in FY23 and now the PSC is seeing growth in volume with the addition of new providers to the Center. The FY25 Budget Estimate reflects this shift and growth in volume both in revenue and expenses. WOSC's Napa Surgery Center ceased operations in the latter part of FY24. Options were explored to sell the Center but those did not prove to be successful and the decision was made to close the Center in June.

DEVCO like many other entities experienced challenges with recruitment and retaining staff. In FY24, Washington Outpatient Rehabilitation Center experienced a number of vacancies in staffing. The staffing has been stabilized and FY25 anticipates growth in the visits at the Center with additional appointment access.

Our continued commitment to these programs through the Development Corporation provides an important mechanism in helping us to meet our goal of improving and maintaining the health status of the residents of the District.

This budget takes into account inflation, contracted changes, and operational changes. For the FY25, the Washington Township Hospital Development Corporation is budgeted as follows:

Visits are budgeted at **27,451**  
Total Operating Revenue is budgeted at **\$59,534,872**  
Total Expenses is budgeted at **\$49,907,253**  
Net income is budgeted at **\$4,477,923**  
Capital request is budgeted at **\$293,000**

In accordance with District Law, Policies and Procedure, I request that the Washington Township Hospital Development Corporation Board of Directors approve the Washington Township Hospital Development Corporation FY25 Budget Estimate.



**WASHINGTON TOWNSHIP HOSPITAL  
DEVELOPMENT CORPORATION  
BUDGET ESTIMATE  
FY 25**

**CONSOLIDATED INCOME STATEMENT**

	Projected FY 24	Budget Estimate FY 25	Change	Percent Change
<b>Revenue</b>				
Gross Patient Revenue	86,170,832	123,190,574	37,019,742	43.0%
Contractual Allowances	(53,606,730)	(74,826,473)	(21,219,743)	39.6%
<b>Total Operating Revenue</b>	<b>42,018,393</b>	<b>59,534,872</b>	<b>17,516,478</b>	<b>41.7%</b>
<b>Expenses</b>				
Salaries	9,007,743	10,152,833	(1,145,090)	-12.7%
Benefits	2,794,713	3,129,373	(334,660)	-12.0%
Supplies	8,877,893	12,248,749	(3,370,855)	-38.0%
Physician Fees	42,436	28,617	13,819	32.6%
Purchased Labor	3,398,727	3,849,050	(450,323)	-13.2%
Purchased Benefits	807,596	996,718	(189,122)	-23.4%
Other Professional Fees	638,021	2,087,109	(1,449,088)	-227.1%
Purchased Services	3,401,538	4,910,887	(1,509,349)	-44.4%
Legal and Audit	532,837	371,401	161,437	30.3%
Building Lease	3,472,037	1,469,670	2,002,368	57.7%
Utilities	305,696	477,697	(172,001)	-56.3%
Professional Liab Ins	56,663	57,082	(418)	-0.7%
Other Expense	1,332,470	1,438,828	(106,358)	-8.0%
Interest Expense	1,483,371	1,427,024	56,346	3.8%
Taxes, Fees & Licenses	304,556	302,660	1,896	0.6%
Depreciation	4,503,543	6,959,556	(2,456,013)	-54.5%
<b>Total Expense</b>	<b>40,959,842</b>	<b>49,907,253</b>	<b>(8,947,412)</b>	<b>-21.8%</b>
<b>Net Operating Income (Loss)</b>	<b>1,058,551</b>	<b>9,627,618</b>	<b>8,569,067</b>	<b>809.5%</b>
Minority Interest	(1,443,361)	(5,149,695)	3,706,334	256.8%
<b>Net Income</b>	<b>(384,809)</b>	<b>4,477,923</b>	<b>4,862,733</b>	<b>1263.7%</b>

WASHINGTON TOWNSHIP HOSPITAL  
DEVELOPMENT CORPORATION  
BUDGET ESTIMATE  
FY 25

CAPITAL BUDGET

Washington Outpatient Surgery Center

<b>Capital Budget Request</b>	<b>Total Amount</b>
C-Arm	\$ 181,000
Pediatric Gastro Scopes	80,000
Dermatome	12,000
Blanket Warmer	20,000
<b>Total Capital Request</b>	<b>\$ 293,000</b>

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# Memorandum

**DATE:** July 24, 2024

**TO:** Washington Township Hospital Development Corporation Board of Directors

**FROM:** Kimberly Hartz, Chief Executive Officer

**SUBJECT:** Consideration of Capital Purchase Request: Mini C-Arm for the WTMF Ortho Clinic

Washington Hospital Healthcare System has partnered with UCSF Health for orthopedic trauma surgeons to provide call at Washington Hospital as of July 1, 2024. The UCSF orthopedic trauma surgeons will be covering orthopedic trauma call at the Hospital and will also be seeing patients in the Washington Township Medical Foundation (WTMF) orthopedic office on Stivers Street, for outpatient follow up visits and urgent referrals from Washington Hospital's Emergency Department. To provide the needed clinic services to our patients in an efficient manner, it is requested that we purchase a Mini C-Arm for the clinic. Mini C-Arms are used for imaging extremities, such as hands, feet, ankles, wrists, knees, and elbows and can be easily wheeled from one exam room to another as needed and will help to reduce the wait time for x-rays as volume grows. This request is based on a thorough needs assessment conducted by a multidisciplinary team comprising of clinicians, nurses, surgeons, and hospital leaders. This is an unbudgeted item, however, the capital contingency fund will be used.

To ensure that the WTMF Orthopedic clinic is fully equipped to process an increased demand for imaging needs for orthopedic fractures with maximum efficiency, we are requesting the Board of Directors authorize the Chief Executive Officer to purchase the GE Healthcare OEC MiniView MAX – Office Platform (Mini C-Arm) not to exceed \$93,129, including tax and shipping.