

# Washington Township Health Care District

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Nancy Farber, Chief Executive Officer

Board of Directors Patricia Danielson, RHIT Jacob Eapen, M.D. William F. Nicholson, M.D. Bernard Stewart, D.D.S. Michael J. Wallace

#### BOARD OF DIRECTORS' MEETING

# Monday, December 14, 2015 - 6:00 P.M. Boardroom

#### **AGENDA**

I. CALL TO ORDER &
PLEDGE OF ALLEGIANCE

Michael Wallace Board Member

II. ROLL CALL

Christine Flores
District Clerk

III. COMMUNICATIONS

A. Oral

B. Written

IV. CLOSED SESSION

Nancy Farber

Chief Executive Officer

A. Report involving a trade secret pursuant to Health & Safety Code section 32106

New Program

Estimated date of public disclosure: December 2016

V. OPEN SESSION

Report on Closed Session

Michael Wallace Board Member

VI. ADJOURNMENT

Michael Wallace Board Member

## STRATEGIC PLANNING

## PRIORITIES & PROGRESS REPORT

**December 11, 2015** 

#### I. LEGISLATION

#### Federal and Local Economic Update

The national economic outlook remains optimistic but guarded. The national employment figures appear to have stabilized and continue to show meaningful job growth. The Federal Reserve continues to monitor both domestic and international economic issues, and it now appears likely the Federal Reserve will adjust rates slightly upward this month.

The Bureau of Labor Statistics job report showed the U.S. economy added 211,000 jobs in November as the unemployment rate remained at 5.0%, a 7.5-year low. Economists have indicated that the latest jobs data easily meets the targets laid out by the central bank as prerequisites for a rate hike. Claims for U.S. jobless benefits rose recently, increasing by 13,000 to a seasonally adjusted 282,000. This is the highest level since July of this year, however still below 300,000, which is the threshold normally associated with a strengthening labor market. The four-week moving average, a less volatile measure, rose by 1,500 to 270,750. The national housing market continues to show signs of stabilization. Last month, the number of properties that received a foreclosure filing in the U.S. was 10% lower than the previous month and 7% lower than the same time last year. Home sales were down 78% compared with the previous month, and down 98% compared to a year ago.

The California economy continues to show unemployment gains. In October (state unemployment data lags national data by a month), the state added 41,200 new payroll jobs as the unemployment rate ticked down to 5.8%, from 5.9% a month earlier and the lowest since October 2007. Certain California economies, such as that of the Silicon Valley and parts of the Bay Area, are among the strongest in the nation. Last month, the number of properties that received a foreclosure filing in California was 14% lower than the previous month and 6% lower than the same time last year. Home sales were down 22% compared with the previous month, and down 99% compared to a year ago.

Locally, the District's unemployment rate increased slightly in October, (local unemployment data lags national data by a month) increasing to 3.8% from 3.6% in the previous month. Approximately 7,000 District residents in the labor force are unemployed. Foreclosure activity in the District was slightly lower than last month at 32 foreclosures, and home sales figures in the District mirrored the pace seen at the national and state levels.

Analysis of all of the economic measures included above is ongoing and carefully monitored for potential impacts to hospitals and opportunities for Washington to contribute expertise and advocacy through our elected officials.

### State and Federal Legislative Update

#### Federal Legislature

The House will vote on December 11 on a short-term funding measure for the Federal Government. Meanwhile, a proposed delay of the Affordable Care Act's (ACA) "Cadillac Tax" is emerging as a point of contention in the budget negotiations. Two-year delays of the "Cadillac Tax" as well as the medical-device tax could potentially be included in the proposed budget. Lawmakers are also considering a one-year delay to the ACA's premium tax borne largely by health insurers.

#### **CA** Legislature

The State Legislature is currently in recess and will reconvene on January 4, 2016.

#### II. FOUNDATION

#### Capital Campaign

The Foundation's capital campaign planning study has been under way since late August. To date, 58 interviews have been conducted or are scheduled. The goal is to schedule a total of 65 interviews with leaders throughout the District. The purpose of the interviews is to determine the feasibility of the preliminary campaign goal, to test the preliminary case for support, and to analyze the potential for donor success. Interviews should be completed by the middle of December and then the results will be reported at the Annual General Meeting of the Foundation in January, 2016.

# DEVCO FINANCIAL STATEMENTS

Reporting Period 4

Month of October 2015

#### Washington Township Hospital **Development Corporation Summary Income Statement** October 2015

	Current			_		Year - To - Date			
		Favorable/(Un		_			Favorable/(Unfavorable)		
Actual	Budget	Variance	% Variance		Actual	Budget	Variance	% Variance	
7 totaar	<u> </u>	Variance	variance	-		buuget	variance	variance	
3,325	3,582	(257)	(7.2%)	(1) Visits	13,032	14,127	(1,095)	(7.8%)	
675	865	(190)	(22.0%)	(2) Treatments & Procedures	1,827	1,814	13	0.7%	
4,000	4,447	(447)	(10.1%)	(3) Total	14,859	15,941	(1,082)	(6.8%)	
				Gross Revenue					
3,403,042	3,504,881	(101,839)	(2.9%)	(4) Patient Revenue	12,218,245	14,417,354	(2,199,109)	(15.3%)	
806,146	799,952	6,194	0.8%	(5) Other Revenue	3,092,062	3,079,243	12,819	0.4%	
4,209,188	4,304,833	(95,645)	(2.2%)	(6) Total Gross Revenue	15,310,307	\$17,496,597	(2,186,290)	(12.5%)	
				Deductions					
1,793,175	1,921,545	128,370	6.7%	(7) Total Deductions	6,401,894	7,925,461	1,523,567	19.2%	
52.7%	54.8%	2.1%		Contractual Percentage	52.4%	55.0%	2.6%		
2,416,013	2,383,288	32,725	1.4%	(8) Net Revenue	8,908,413	9,571,136	(662,723)	(6.9%)	
				Expenses					
832,063	753,187	(78,876)	(10.5%)	(9) Purchased Labor	3,209,215	3,013,246	(195,969)	(6.5%)	
256,134	251,753	(4,381)	(1.7%)	(10) Purchased Benefits	997,993	1,010,448	12,455	1.2%	
195,592	256,539	60,947	23.8%	(11) Supplies	901,918	1,041,051	139,133	13.4%	
42,487	44,629	2,142	4.8%	(12) Contract Mgmt Services	174,910	178,518	3,608	2.0%	
211,540	196,116	(15,424)	(7.9%)	(13) Professional Fees	949,616	884,727	(64,889)	(7.3%)	
166,032	182,621	16,589	9.1%	(14) Purchased Services	802,024	762,303	(39,721)	(5.2%)	
10,667	14,634	3,967	27.1%	(15) Legal and Audit	64,752	58,549	(6,203)	(10.6%)	
79,931	79,540	(391)	(0.5%)	(16) Depreciation and Amort	320,311	319,282	(1,029)	`(0.3%)	
20,999	21,881	882	4.0%	(17) Utilities	84,722	87,380	2,658	3.0%	
433,058	439,512	6,454		(18) Building Lease	1,712,721	1,758,744	46,023	2.6%	
123,524	67,096	(56,428)			508,167	272,850	(235,317)	(86.2%)	
2,372,027	2,307,508	(64,519)			9,726,349	9,387,098	(339,251)	(3.6%)	
43,986	75,780	(31,794)	(42.0%)	(21) Net Operating Income/Loss	(817,936)	184,038	(1,001,974)	(544.4%)	
73,722	82,091	8,369	10.2%	(22) Minority Interest	(131,667)	367,290	498,957	135.8%	
(29,736)	(6,311)	(23,425)	(371.2%)	(23) Net Income/Loss	(686,269)	(183,252)	(503,017)	(274.5%)	